

# Promise Credit Union

A Community Development Credit Union

## STATEMENT OF FINANCIAL CONDITION

As of December 31, 2015 with 12/31/2014 Comparative

<b>ASSETS</b>	<b>12/31/2015</b>	<b>12/31/2014</b>
Cash and cash equivalents	1,124,703	1,197,527
NCUSIF Fund Deposit	40,268	40,875
Investments	-	105,150
Loans		
Auto	3,754,332	3,612,077
Personal	147,604	106,807
Secured	1,303	8,473
Repossed Assets	4,825	-
Total Loans	3,908,064	3,727,356
Uninsured Loans (Negative Accounts)	13,236	3,945
Allowance for Loan Losses		
Auto	(147,366)	(193,288)
Equipment	(2,994)	-
Personal	(32,008)	(19,544)
Total Allowance	(182,368)	(212,832)
Total Net Loans	3,738,931	3,518,469
Account Receivables	33,292	84,209
Prepaid Expenses	7,651	8,748
Fixed Assets		
Equipments	59,994	66,097
Leasehold Improvements	69,897	69,897
	129,891	135,994
Less: Accumulated Depreciation	(123,992)	(118,144)
Total Net Fixed Assets	5,899	17,850
<b>Total Assets</b>	<b>4,950,744</b>	<b>4,972,827</b>
<b>LIABILITIES &amp; EQUITY</b>		
Accounts Payable	267,173	400,261
Interest Payable	-	426
Short term Note Payable (due within 1 year)	-	30,000
Total current payables	267,173	430,687
<b>Deposits</b>		
Members Regular Shares	1,581,679	1,169,934
Members Share Drafts	331,363	272,350
Members Certificate of Deposit	115,978	145,283
Non-Members Deposits	1,746,770	2,235,972
Tax Saving Match Accounts	395,715	213,805
Total Deposits	4,171,504	4,037,344
<b>Total Liabilities</b>	<b>4,438,677</b>	<b>4,468,031</b>
<b>Equity</b>		
Uninsured Secondary Capital Loan	350,492	343,247
Equity Grants		
Balance at Beginning of Year	1,142,585	981,122
Current Year Contribution	33,332	161,463
Total Equity Grants as of Date	1,175,917	1,142,586
Undivided Earnings		
Balance at Beginning of Year	(981,037)	(821,616)
Current Year Surplus (Deficit)	(33,304)	(159,421)
Sub-total	(1,014,342)	(981,037)
Total Undivided Earnings as of Date	161,576	161,549
<b>Total Equity</b>	<b>512,067</b>	<b>504,796</b>
<b>Total Liabilities and Equity</b>	<b>4,950,744</b>	<b>4,972,827</b>
<b>NET WORTH RATIO</b>	<b>10.34%</b>	<b>10.15%</b>

**Promise Credit Union**  
A Community Development Credit Union

## Combined Income Statement

	December 2015			YTD as of December 2015			2014 YTD ACTUAL
	Actual	Budget	Favorable (Unfavorable)	Actual	Budget	Favorable (Unfavorable)	
<b>REVENUE</b>							
Loan Revenue:							
Interest Vehicle Loans	27,266	29,605	(2,340)	274,929	355,262	(80,333)	331,887
Interest Auto Title Loans	227	229	(3)	2,098	2,749	(651)	2,575
Interest Equipment Loans	563	593	(30)	7,046	7,116	(70)	1,064
Interest Personal Loans	604	470	134	7,006	5,643	1,363	6,781
Total Loan Income	28,660	30,898	(2,238)	291,079	370,770	(79,691)	342,307
Investment Revenue:							
Income From Investments	65	67	(2)	984	800	184	880
Total Investment Income	65	67	(2)	984	800	184	880
Fees and Charges							
Overdraft Fees / NSF Return Fees	1,005	1,238	(233)	9,584	14,856	(5,272)	13,185
Loan Fees	3,860	4,655	(795)	45,509	55,857	(10,348)	55,657
ATM Fees	3,218	3,465	(247)	41,797	41,582	215	41,346
Other Misc. Fees	6,411	-	6,411	13,513	-	13,513	10,717
Total Others Income	14,494	9,358	5,136	110,402	112,295	(1,893)	120,906
<b>Total Operating Income</b>	43,218	40,322	2,896	402,466	483,865	(81,399)	464,093
<b>EXPENSES</b>							
Employee Compensation & Benefits	19,503	19,343	(161)	238,573	232,111	(6,462)	262,034
Fringes and Benefits	4,188	4,771	583	51,004	57,251	6,247	56,554
Professional and Outside Services	16,544	15,124	(1,420)	166,165	181,490	15,325	172,832
Dividend on Member Regular Shares	201	200	(1)	2,253	2,400	147	2,312
Dividend on Share Drafts	-	-	-	-	-	-	-
Dividend on Share Certificates	1,112	2,540	1,428	20,609	30,482	9,873	29,873
Dividend on Other Types of Deposit	51	-	(51)	443	-	(443)	344
Interest on Borrower Funds	678	687	9	7,262	8,240	978	8,239
Provision for Loan Losses	(26,318)	13,501	39,819	92,892	162,010	69,118	280,662
Travel and Mileage	-	50	50	-	600	600	-
In-house and Annual Meetings	-	211	211	2,403	2,528	125	1,722
Training and Development	-	500	500	2,309	6,000	3,691	2,134
Office Occupancy	1,288	2,525	1,237	26,506	30,300	3,794	28,825
Office Operations	4,098	5,925	1,827	67,160	71,096	3,936	74,269
Marketing and Promotion	-	500	500	-	6,000	6,000	422
Organization Dues	-	721	721	4,351	8,650	4,299	6,636
Depreciation	504	420	(84)	5,848	5,040	(808)	5,251
Management Fee	5,681	5,635	(47)	69,496	67,614	(1,882)	72,590
Negative Accounts Write-offs	657	925	268	10,092	11,100	1,008	9,992
<b>Total Operating Expenses</b>	28,189	73,576	45,387	767,365	882,912	115,547	1,014,693
<b>Net Operating Income (Loss)</b>	15,030	(33,254)	48,284	(364,899)	(399,047)	34,148	(550,600)
Non Operating Income							
Gain (Loss) on Disposal of Assets	(10,860)	-	(10,860)	(27,478)	-	27,478	-
Contribution	29,373	33,254	(3,881)	392,405	399,047	(6,642)	552,642
Equity Grants to Promise CU	-	-	-	-	-	-	-
<b>Net Income</b>	33,543	(0)	33,543	28	-	27,506	2,042